



New York Real Estate for Salespersons

Marcia Darvin Spada, Ralph A. New York Real Estate for Salespersons Palmer

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Using a workbook style that allows students to practice completing forms, taking notes, and taking exams, this text matches content and chronology of the New York State required syllabus for real estate salesperson. Accurate and well-researched, it follows the NYS syllabus exactly-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning experiences not only help students learn, review, and retain required information, but to practice applying the concepts and taking the actual licensing exam.

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