



The Consultant's Toolkit: High-Impact Questionnaires, Activities and How-to Guides for Diagnosing and Solving Client Problems

Mel Silberman

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Written and field-tested by practicing consultants, The Consultant's Tool Kit will save consultants both time and money-as it makes their work with clients much more effective. Each tool or activity is designed to solve a common consulting problem. Reproducible worksheets, exercises, and questionnaires are easily downloaded from the web and customized by consultants to fit the exact needs of each client?and help them effectively implement the solutions.

This collection of field-tested tools, customizable questionnaires, and techniques for working with clients provides crucial problem-solving help in areas such as:

- Managing and leading change
- Organizational initiatives
- Assessing team and organizational functioning
- Improving relationships between departments and business units
- Creative problem-solving techniques

Mel Silberman, Ph.D., (Princeton, NJ) is a best-selling author and editor. A professor of adult and organization development at Temple University, he is the author of Active Training.

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