



# **From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law)**

*Philip Gaines*

Download now

[Click here](#) if your download doesn't start automatically

# From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law)

*Philip Gaines*

## **From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law)** Philip Gaines

*From Truth to Technique* addresses key questions raised by the burgeoning literature in what Philip Gaines calls advocacy advice texts-manuals, handbooks, and other how-to guides-written by lawyers for lawyers, both practicing and aspiring, to help them be as effective as possible in trial advocacy. In these texts, advice authors share principles, strategies, and techniques for persuading juries and winning cases. Some manuals even form the basis for required advocacy courses in law schools.

Unlike training manuals in other professional domains-sales, leadership, management, fundraising, coaching, etc.-advocacy advice texts offer guidance for effectiveness in a realm of activity where the stakes may be the very highest for the parties and where society has an abiding interest in the truth being discovered and justice being done. Helping advocates learn how to win cases may be the ultimate purpose of advice texts, but to what extent are ideas about the values of truth and justice-what Gaines calls metavalues-incorporated into discussions about winning tactics and techniques?

To explore this question, Gaines takes the reader through a discursive history of the relation between technique and metavalues as presented in advocacy advice-beginning with a thematic analysis of the first texts published in the Anglo-American tradition in the early 17th century, through treatises written during seasons of radical change in the profession in the 18th and 19th centuries, and up to the present day with a look at the more than 200 trial manuals currently in print. This diacronic study reveals dramatic changes in the place authors give to the metavalues of truth and justice when lawyers advise other lawyers about how to be effective in the courtroom.

 [Download From Truth to Technique: A Discursive History of M ...pdf](#)

 [Read Online From Truth to Technique: A Discursive History of ...pdf](#)

## **Download and Read Free Online From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) Philip Gaines**

---

### **From reader reviews:**

#### **Bernard McLaren:**

What do you ponder on book? It is just for students as they are still students or this for all people in the world, the particular best subject for that? Merely you can be answered for that query above. Every person has several personality and hobby for every single other. Don't to be compelled someone or something that they don't need do that. You must know how great along with important the book From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law). All type of book could you see on many options. You can look for the internet methods or other social media.

#### **Antoine Harris:**

Many people spending their time frame by playing outside along with friends, fun activity together with family or just watching TV the whole day. You can have new activity to enjoy your whole day by examining a book. Ugh, do you consider reading a book can really hard because you have to bring the book everywhere? It fine you can have the e-book, having everywhere you want in your Smart phone. Like From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) which is having the e-book version. So , try out this book? Let's observe.

#### **Colleen Greenwood:**

Within this era which is the greater particular person or who has ability in doing something more are more precious than other. Do you want to become considered one of it? It is just simple approach to have that. What you should do is just spending your time little but quite enough to get a look at some books. One of the books in the top record in your reading list is From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law). This book which can be qualified as The Hungry Mountains can get you closer in growing to be precious person. By looking upward and review this book you can get many advantages.

#### **Alice Winfield:**

Some people said that they feel uninterested when they reading a publication. They are directly felt the item when they get a half areas of the book. You can choose often the book From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) to make your reading is interesting. Your own personal skill of reading talent is developing when you just like reading. Try to choose basic book to make you enjoy to see it and mingle the impression about book and studying especially. It is to be 1st opinion for you to like to open up a book and examine it. Beside that the publication From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) can to be your friend when you're feel alone and confuse with what must you're doing of these time.

**Download and Read Online From Truth to Technique: A Discursive History of Metavalue in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) Philip Gaines #WT3OX5QMKN4**

## **Read From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines for online ebook**

From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines books to read online.

## **Online From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines ebook PDF download**

**From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines Doc**

**From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines Mobipocket**

**From Truth to Technique: A Discursive History of Metavalues in Trial Advocacy Advice Texts (Oxford Studies in Language and Law) by Philip Gaines EPub**